



2225 Clayton Road
Westlake Village, CA 91381
805 486 6349

Dear Mayor Campbell and Burbank City Council Members,

Since the last council meeting on February 20th, we have been working diligently to determine if a smaller Whole Foods Market would work on the site at Alameda and Main. In addition, we have continued our exhaustive search for other parcels in Burbank that might work. I regret to inform you that we have not been able to create a scenario that works on the Alameda & Main parcel or any parcel in Burbank at this point in time.

Thank you for your consideration to extend your vote for one week. I am writing you this letter early so as not to bring the Rancho residents out of their homes for yet another Tuesday night. I was informed that the opposition was in attendance last week and continued their campaign to stop any size Whole Foods Market on that Alameda and Main site. It will probably come as a surprise to some of them because they seem to believe that we have had all of these smaller site plans pre-drawn, pre-approved and sitting in a drawer in case we had to downsize the project. This has not been the case. We have been upfront with the residents, you, your staff and the Planning Board since we entered our first submission. It has been our quest to be honest, forthright and operate in a full-disclosure mode since day one. We have lived by those standards.

A Whole Foods Market is a welcome addition to almost every other city where they locate. Many communities seek them out as a high quality of life asset that not only provides a much-needed choice to grocery shoppers, but also provides good jobs, and is a proven entity that raises property values in their immediate area.

To those of you who supported our legally zoned, well qualified and quantified project at Alameda and Main, a hearty thank you. To those who opposed the project, I am sorry that you would not support a highly sought after retailer, highly regarded employer in a well planned, extensively mitigated, pedestrian friendly project supported by a majority of the community.

We wish to thank your professional staff for the countless hours they put forth during this process. They challenged us at every turn and created a project that was checked, double checked AND triple checked to bring an outstanding concept and design before you and the citizens you represent. I am hopeful that your record will reflect that their efforts were stellar and beyond reproach and this rejection is no reflection on their work, or the true merits of our efforts. Everything rises and falls on leadership. Be careful whose counsel you take stock in. May we request that you please deny our project "without prejudice"?

Thank you for your understanding and consideration.

Respectfully yours,

A handwritten signature in black ink, appearing to read "Tom Davies", written over a horizontal line.

Tom Davies
Developer

A handwritten signature in black ink, appearing to read "Michael R. Hastings", written over a horizontal line.

Michael R. Hastings
Advisor